

WGU Pathway Transfer Agreement

San Joaquin Valley College

**AS Business Administration transferred to:
BS Sales and Sales Management**

Last Modified: 11/09/2015 at 11:04 AM

General Education Courses	Competency Units Value	Partner Course(s) Transferred or Satisfied by Degree
English Composition I	3	ENG 121
English Composition II	3	ENG 122
Elements of Effective Communication	3	SPA 1A
Intermediate Algebra	3	Requirement Satisfied
College Algebra	4	MTH 121 & MTH 122
Introduction to Probability and Statistics	3	Requirement Satisfied
Integrated Natural Science	4	NSC 1
Integrated Natural Science Applications	4	Requirement Satisfied
Introduction to Humanities	3	PHIL 1C
Introduction to Geography	3	ECON 1 or SOC 1
Introduction to Psychology	3	PSY 1
Critical Thinking and Logic	3	Requirement Satisfied
<i>Totals</i>	39	

Core Courses	Competency Units Value	Partner Course(s) Transferred or Satisfied by Degree
Microeconomics	3	Requirement Satisfied
Legal Issues for Business Organizations	3	Requirement Satisfied
Principles of Management	4	Requirement Satisfied
Ethical Situations in Business	3	Requirement Satisfied
Organizational Behavior and Leadership	3	Requirement Satisfied
<i>Totals</i>	16	

Fundamental Courses Business Fundamentals - These courses may be taken as electives within the associate degree program and transferred into WGU.	Competency Units Value	Partner Course(s) Transferred or Satisfied by Degree
Principles of Accounting	4	Requirement Satisfied
Information Systems Management	3	
Fundamentals of Marketing and Business Communication	6	
<i>Totals</i>	13	

Additional Courses *Additional Course Transfers - Available if taken as a part of, or in addition to, the required	Competency Units Value	Partner Course Transferred	Must be taken in addition to degree

courses in the associate-level degree program. A '*Yes' in column E indicates the course must be taken in addition to or beyond the standard course requirements for the associate degree.

required courses? (Y/N)

Finance	3		
Macroeconomics	3		
Quantitative Analysis for Business	6		
Project Management	6		
Managerial Accounting	3		
Fundamentals of Business Law and Ethics	6		
Marketing Applications	3	BUS 180	No
Global Business	3		
Introduction to Human Resource Management	3		
<i>Totals</i>	36		

Non-Transferable Courses	Competency Units Value
Sales Management: Concepts	4
Personal Selling: Fundamental Concepts	4
Cases in Marketing Management	3
Sales and Sales Management Capstone Written Project	4
Sales and Sales Management Portfolio	3
<i>Totals</i>	18

Agreement Summary

Total Competency Units Required for Degree	122
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Transfer Totals

General Education Competency Units Awarded	39
Core and Fundamentals Competency Units Awarded	20
Additional Course Transfer Credit Awarded	3
Subtotal of Transfer Units Awarded to Student	62

Value Calculation

Total Credits Earned by Community College Degree	67
Total Credits Awarded by WGU	62
Difference	5
<i>*Total Additional Transfer Units Available to Student (if taken in addition to required courses in the associate-level program)</i>	0
Grand Total of Potential Transfer Units Available	62

***Students must select this course in order to transfer credit.**