Electrician Program in Southern California Search Research

December 3, 2015

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Search Volume

There is very high volume for electrician education compared to our existing HVAC-R program. The competition and suggested bid (max cost per click) for these keywords is about the same. The analysis compares the top 10 relevant keywords for Electrician and HVAC-R.¹

The competition column uses a range between 0 and 1. 0 means no competition and 1 means extremely competitive. Competition is defined as "the number of advertisers that showed on each keyword relative to all keywords across Google. Note that this data is specific to the location and Search Network targeting that you've selected. In the 'Competition' column, you can see whether the competition for a keyword is low, medium, or high." (Source)

| Keyword | Avg. Monthly Searches | Sug | ggested bid | Competition |
|--------------------------------|-----------------------|-----|-------------|-------------|
| electrician school | 1600 | \$ | 20.16 | 0.97 |
| how to become an electrician | 320 | \$ | 13.38 | 0.72 |
| electrician certification | 170 | \$ | 27.96 | 0.96 |
| electrician training | 140 | \$ | 17.35 | 0.97 |
| electrical school | 140 | \$ | 15.05 | 0.99 |
| electrician trade school | 110 | \$ | 35.45 | 0.97 |
| california electrical training | 90 | \$ | 9.11 | 0.75 |
| electrical training | 90 | \$ | 9.04 | 0.95 |
| how to become a electrician | 70 | \$ | 18.38 | 0.75 |
| electrician schools | 70 | \$ | 7.63 | 0.9 |
| | 2800 | \$ | 18.99 | 0.93 |

Electrician

HVAC-R

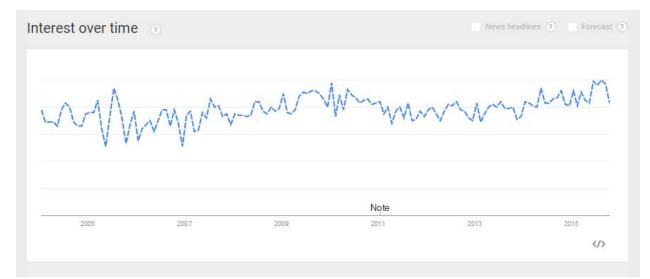
| Keyword | Avg. Monthly Searches | Su | ggested bid | Competition |
|------------------------|-----------------------|----|-------------|-------------|
| hvac certification | 210 | \$ | 19.05 | 0.95 |
| air conditioner school | 30 | \$ | 19.18 | 0.93 |
| hvac schools near me | 30 | \$ | 12.12 | 0.94 |
| epa certification hvac | 20 | \$ | 11.00 | 0.94 |
| hvac programs | 20 | \$ | 25.99 | 0.98 |
| hvac epa certification | 20 | \$ | 5.85 | 1 |
| hvac schooling | 10 | | | 1 |
| learn hvac | 10 | | | 0.75 |
| hvac certifications | 10 | | | 0.92 |
| refrigeration schools | 10 | \$ | 6.75 | 1 |
| | 370 | \$ | 17.25 | 0.95 |

¹ Source: Google Keyword Planner; Region: Los Angeles DMA

Interest over Time

Slight Increase in Demand

Historical search data shows interest for the electrician occupation has remained stable over the last decade with a slight increase in interest.²



Competition

Our top competitors for online search are listed below.³

| Competitor | Ad Rank | Search Term |
|---|---------|--------------------|
| ITT Tech | 1 | Electrician School |
| Intercoast College | 2 | Electrician School |
| Summit College | 3 | Electrician School |
| Westech College | 4 | Electrician School |
| Southern California Institute of Technology | 5 | Electrician School |
| Ashworth College | 7 | Electrician School |
| Lincoln Tech | 8 | Electrician School |
| Stratford Career Institute | 9 | Electrician School |

² Source: Google Trends; Region: Los Angeles CA Metro; Search Topic: Electrician (Occupation)

³ Source: Google Ad Preview and Diagnosis; Region: Ontario, CA

Conclusion

Demand for an Electrician program will be higher than our existing HVAC-R program. The demand has also been stable over the past decade.

Competition for an Electrician program is high in the Southern California region, but is about the same as our existing HVAC-R program.

| Demand | High (Stable) |
|-------------|---------------|
| Competition | High |

(Scale - Low, Moderate, High, Very High)