

2017 Year in Review

- Executive summary of institutional performance
- Objective assessment of progress towards strategic goals
- Communication resource to inform and align stakeholders
 - Board of Governors
 - Executive Council
 - Faculty and Staff



Our Success

Increase SJVC Presence

Ensure Financial Stability



Our Success

Increase SJVC Presence

We will serve new markets and increase our offerings in existing markets, resulting in increased census.



College Census

Average month-end census

| Target | Actual |
|--------|--------|
| 4,500 | 4,205 |



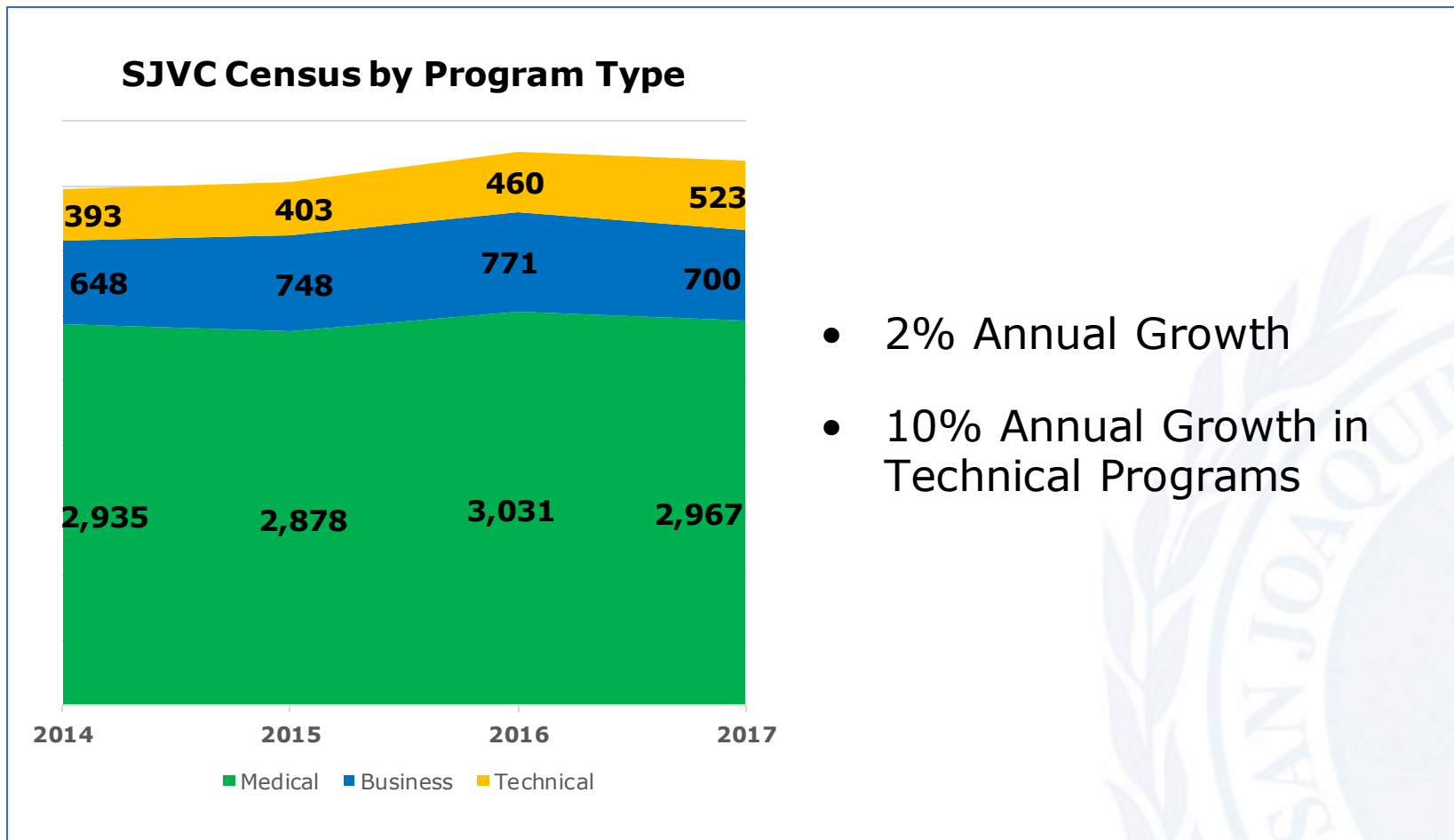
Revenue from New Sources

Revenue from G&D Initiatives

| Target | Actual |
|--------|--------|
| \$6.0M | \$3.6M |

Our Success

Increase SJVC Presence



Our Success

Ensure Financial Stability

We will manage our resources effectively towards ensuring sustainability of the institution.



Operating Margin

Campuses achieving budgeted margin

| Target | Actual |
|----------------|----------------|
| 16 / 16 | 10 / 16 |

