

San Joaquin Valley College  
San Luis Obispo  
Financial Budget

	MOA	Start Up BA	MA	Admin	Total
<b>Average Census</b>					
Tuition	-	-	-		-
Textbooks	-	-	-		-
<b>Net Revenue</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>		<b>\$ -</b>
<b>Direct Expense<sup>A</sup></b>					
Faculty Salary	2,305	2,271	4,991		<b>9,567</b>
Text & Supplies	-	-	-		-
Lab Supplies	-	-	11,677		<b>11,677</b>
Other	-	-	-		-
<b>Total Direct</b>	<b>\$ 2,305</b>	<b>\$ 2,271</b>	<b>\$ 16,668</b>	<b>\$ -</b>	<b>\$ 21,244</b>
<b>Administrative Expense<sup>B</sup></b>					
Student Recruitment				85,000	<b>85,000</b>
Admin Salary				43,179	<b>43,179</b>
General & Admin				101,308	<b>101,308</b>
Depreciation <sup>C</sup>				11,086	<b>11,086</b>
Rent				48,000	<b>48,000</b>
<b>Total Administrative</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 288,573</b>	<b>\$ 288,573</b>
<b>Net Income<sup>D</sup></b>	<b>\$ (2,305)</b>	<b>\$ (2,271)</b>	<b>\$ (16,668)</b>	<b>\$ (288,573)</b>	<b>\$ (309,818)</b>

A: Expenses directly related to the student

B: Administrative expenses that support student learning

C: Depreciation: Capital Expense (5 yr)

\$221,729 / 60 months = \$3,695 per month

D: Campus income before other income/expenses, corporate allocation and taxes

San Joaquin Valley College  
San Luis Obispo  
Financial Budget

	Year 1				Total
	MOA	BA	MA	Admin	
<b>Average Census<sup>A</sup></b>	<b>9</b>	<b>5</b>	<b>28</b>		<b>42</b>
Tuition	234,941	130,002	769,939		<b>1,134,882</b>
Textbooks	2,955	3,371	7,264		<b>13,590</b>
<b>Net Revenue</b>	<b>\$ 237,897</b>	<b>\$ 133,374</b>	<b>\$ 777,202</b>		<b>\$ 1,148,473</b>
<b>Direct Expense<sup>B</sup></b>					
Faculty Salary	27,663	27,256	59,890		<b>114,809</b>
Text & Supplies	17,397	17,738	30,311		<b>65,446</b>
Lab Supplies	2,045	4,000	11,807		<b>17,852</b>
Other	9,843	20,533	19,233		<b>49,609</b>
<b>Total Direct</b>	<b>\$ 56,947</b>	<b>\$ 69,528</b>	<b>\$ 121,241</b>	<b>\$ -</b>	<b>\$ 247,716</b>
<b>Administrative Expense<sup>C</sup></b>					
Student Recruitment				105,000	<b>105,000</b>
Admin Salary				206,725	<b>206,725</b>
General & Admin				166,953	<b>166,953</b>
Depreciation <sup>D</sup>				44,346	<b>44,346</b>
Rent				192,640	<b>192,640</b>
<b>Total Administrative</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 715,663</b>	<b>\$ 715,663</b>
<b>Net Income<sup>E</sup></b>	<b>\$ 180,949</b>	<b>\$ 63,846</b>	<b>\$ 655,961</b>	<b>\$ (715,663)</b>	<b>\$ 185,093</b>

A: Average census from month 1 - 12

B: Expenses directly related to the student

C: Administrative expenses that support student learning

D: Depreciation: Capital Expense (5 yr)

\$221,729 / 60 months = \$3,695 per month

E: Campus income before other income/expenses, corporate allocation and taxes

San Joaquin Valley College  
San Luis Obispo  
Financial Budget

	Year 2				Total
	MOA	BA	MA	Admin	
<b>Average Census<sup>A</sup></b>	<b>7</b>	<b>5</b>	<b>27</b>		<b>39</b>
Tuition	205,186	127,592	744,196		<b>1,076,974</b>
Textbooks	2,581	3,309	7,021		<b>12,911</b>
<b>Net Revenue</b>	<b>\$ 207,767</b>	<b>\$ 130,901</b>	<b>\$ 751,216</b>		<b>\$ 1,089,884</b>
<b>Direct Expense<sup>B</sup></b>					
Faculty Salary	27,663	27,256	59,890		<b>114,809</b>
Text & Supplies	15,180	17,452	29,312		<b>61,944</b>
Lab Supplies	1,784	-	7,807		<b>9,591</b>
Other	7,443	18,133	16,939		<b>42,515</b>
<b>Total Direct</b>	<b>\$ 52,070</b>	<b>\$ 62,842</b>	<b>\$ 113,948</b>	<b>\$ -</b>	<b>\$ 228,859</b>
<b>Administrative Expense<sup>C</sup></b>					
Student Recruitment				60,000	<b>60,000</b>
Admin Salary				218,061	<b>218,061</b>
General & Admin				188,614	<b>188,614</b>
Depreciation <sup>D</sup>				44,346	<b>44,346</b>
Rent				195,611	<b>195,611</b>
<b>Total Administrative</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 706,632</b>	<b>\$ 706,632</b>
<b>Net Income<sup>E</sup></b>	<b>\$ 155,697</b>	<b>\$ 68,060</b>	<b>\$ 637,268</b>	<b>\$ (706,632)</b>	<b>\$ 154,393</b>

A: Average census from month 13 - 24

B: Expenses directly related to the student

C: Administrative expenses that support student learning

D: Depreciation: Capital Expense (5 yr)

\$221,729 / 60 months = \$3,695 per month

E: Campus income before other income/expenses, corporate allocation and taxes

San Joaquin Valley College  
San Luis Obispo  
Tuition

Program	Degree Type	Tuition	Textbook	Days	Tuition / Day	Textbook / Day
MOA	Cert	\$ 15,900	\$ 200	210	\$ 76	\$ 1
BA	Cert	\$ 14,460	\$ 375	210	\$ 69	\$ 2
MA	Cert	\$ 15,900	\$ 150	210	\$ 76	\$ 1

San Joaquin Valley College  
San Luis Obispo  
Staffing

Month	Prep 1	Prep 2	Prep 3
BA			
MA			
MOA			
<b>Total Census</b>			
<b><u>FACULTY</u></b>			
BA Instructor			0.5
MA Instructor			1.0
MOA Instructor			0.5
<b>Total Faculty</b>	<b>0.0</b>	<b>0.0</b>	<b>2.0</b>
<b><u>ADMINISTRATIVE STAFF</u></b>			
Academic Dean	1.0	1.0	1.0
Admissions Advisor	1.0	1.0	1.0
Campus President	1.0	1.0	1.0
Career Services Advisor			
Receptionist / FAO	1.0	1.0	1.0
<b>Total Administrative Staff</b>	<b>4.0</b>	<b>4.0</b>	<b>4.0</b>
<b>Total Admin and Faculty</b>	<b>4.0</b>	<b>4.0</b>	<b>6.0</b>

\*Staffing based on FTE

San Joaquin Valley College  
 San Luis Obispo  
 Staffing

Month	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
BA	2	4	4	5	6	7	6	6	4	6	6	6
MA	11	21	25	28	35	39	33	33	25	27	30	27
MOA	4	7	8	10	12	13	9	9	7	8	8	7
<b>Total Census</b>	<b>17</b>	<b>32</b>	<b>37</b>	<b>43</b>	<b>53</b>	<b>59</b>	<b>48</b>	<b>48</b>	<b>36</b>	<b>41</b>	<b>44</b>	<b>40</b>
<b><u>FACULTY</u></b>												
BA Instructor	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
MA Instructor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
MOA Instructor	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
<b>Total Faculty</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>
<b><u>ADMINISTRATIVE STAFF</u></b>												
Academic Dean	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Admissions Advisor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Campus President	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Career Services Advisor				1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Receptionist / FAO	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
<b>Total Administrative Staff</b>	<b>4.0</b>	<b>4.0</b>	<b>4.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>
<b>Total Admin and Faculty</b>	<b>6.0</b>	<b>6.0</b>	<b>6.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>

\*Staffing based on FTE

San Joaquin Valley College  
 San Luis Obispo  
 Staffing

Month	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24
BA	6	6	5	6	5	5	5	4	4	5	5	5
MA	25	25	23	24	25	25	26	27	27	30	33	33
MOA	6	6	7	8	8	7	7	8	8	8	8	8
<b>Total Census</b>	<b>37</b>	<b>37</b>	<b>35</b>	<b>38</b>	<b>38</b>	<b>37</b>	<b>38</b>	<b>39</b>	<b>39</b>	<b>43</b>	<b>46</b>	<b>46</b>
<b><u>FACULTY</u></b>												
BA Instructor	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
MA Instructor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
MOA Instructor	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5	0.5
<b>Total Faculty</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>	<b>2.0</b>
<b><u>ADMINISTRATIVE STAFF</u></b>												
Academic Dean	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Admissions Advisor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Campus President	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Career Services Advisor	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Receptionist / FAO	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
<b>Total Administrative Staff</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>	<b>5.0</b>
<b>Total Admin and Faculty</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>	<b>7.0</b>

\*Staffing based on FTE

San Joaquin Valley College  
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 Census Budget

Program	Description	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12
<b>Campus</b>	Beg Pop	0	17	32	37	43	53	59	48	48	36	41	44
	Starts	22	18	7	7	14	7	8	0	5	13	10	7
	Drops	5	3	2	1	4	1	2	0	2	3	1	1
	Grads	0	0	0	0	0	0	17	0	15	5	6	10
	<b>End Pop</b>	<b>17</b>	<b>32</b>	<b>37</b>	<b>43</b>	<b>53</b>	<b>59</b>	<b>48</b>	<b>48</b>	<b>36</b>	<b>41</b>	<b>44</b>	<b>40</b>
<b>MOA</b>	Beg Pop	0	4	7	8	10	12	13	9	9	7	8	8
	Starts	5	4	1	2	3	1	1		1	3	2	1
	Drops	1	1			1		1			1		
	Grads							4		3	1	2	2
	<b>End Pop</b>	<b>4</b>	<b>7</b>	<b>8</b>	<b>10</b>	<b>12</b>	<b>13</b>	<b>9</b>	<b>9</b>	<b>7</b>	<b>8</b>	<b>8</b>	<b>7</b>
<b>MA</b>	Beg Pop	0	11	21	25	28	35	39	33	33	25	27	30
	Starts	14	12	5	4	9	5	6		3	8	7	5
	Drops	3	2	1	1	2	1	1		1	2	1	1
	Grads							11		10	4	3	7
	<b>End Pop</b>	<b>11</b>	<b>21</b>	<b>25</b>	<b>28</b>	<b>35</b>	<b>39</b>	<b>33</b>	<b>33</b>	<b>25</b>	<b>27</b>	<b>30</b>	<b>27</b>
<b>BA</b>	Beg Pop	0	2	4	4	5	6	7	6	6	4	6	6
	Starts	3	2	1	1	2	1	1		1	2	1	1
	Drops	1		1		1				1			
	Grads							2		2	0	1	1
	<b>End Pop</b>	<b>2</b>	<b>4</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>	<b>6</b>	<b>6</b>	<b>4</b>	<b>6</b>	<b>6</b>	<b>6</b>



San Joaquin Valley College  
 San Luis Obispo  
 Census Budget

Program	Description	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24
<b>Campus</b>	Beg Pop	40	37	37	35	38	38	37	38	39	39	43	46
	Starts	5	0	5	7	14	10	8	6	0	10	13	11
	Drops	2	0	1	1	4	2	1	2	0	2	4	1
	Grads	6	0	7	4	10	8	5	3	1	5	6	8
	<b>End Pop</b>	<b>37</b>	<b>37</b>	<b>35</b>	<b>38</b>	<b>38</b>	<b>37</b>	<b>38</b>	<b>39</b>	<b>39</b>	<b>43</b>	<b>46</b>	<b>46</b>
<b>MOA</b>	Beg Pop	7	6	6	7	8	8	7	7	8	8	8	8
	Starts	1		1	2	3	2	1	1		2	3	2
	Drops	1				1	1				1	1	
	Grads	1		0	1	2	2	1	0		1	2	2
	<b>End Pop</b>	<b>6</b>	<b>6</b>	<b>7</b>	<b>8</b>	<b>8</b>	<b>7</b>	<b>7</b>	<b>8</b>	<b>8</b>	<b>8</b>	<b>8</b>	<b>8</b>
<b>MA</b>	Beg Pop	27	25	25	23	24	25	25	26	27	27	30	33
	Starts	3		3	4	9	7	6	4		7	8	8
	Drops	1		0	1	2	1	1	1		1	2	1
	Grads	4		5	2	6	6	4	2		3	3	7
	<b>End Pop</b>	<b>25</b>	<b>25</b>	<b>23</b>	<b>24</b>	<b>25</b>	<b>25</b>	<b>26</b>	<b>27</b>	<b>27</b>	<b>30</b>	<b>33</b>	<b>33</b>
<b>BA</b>	Beg Pop	6	6	6	5	6	5	5	5	4	4	5	5
	Starts	1		1	1	2	1	1	1		1	2	1
	Drops			1		1			1			1	
	Grads	1		1	0	2	1	1	1		0	1	1
	<b>End Pop</b>	<b>6</b>	<b>6</b>	<b>5</b>	<b>6</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>4</b>	<b>4</b>	<b>5</b>	<b>5</b>	<b>5</b>

San Joaquin Valley College  
San Luis Obispo  
Capital / Non-Capital / Consumables

Room	Class	Description	Req'd Qty	Inventory Qty	Unit Cost	Ext Cost
		Leasehold Improvements	1		200,000	200,000
<b>Leasehold Improvements</b>						<b>\$ 200,000</b>
106	C	iClikier	1	1	1,400	0
107	C	CMA models	2	0	1,200	2,400
107	C	CMA scopes	2	2	1,200	0
107	C	CMA Curtins	2	2	1,300	0
107	C	iClikier	1	1	1,400	0
107	C	CMA Spirometer	2	2	1,900	0
107	C	Autoclave M - 11	1	1	3,100	0
107	C	Atria 3000 EKG Unit	2	0	3,500	7,000
110	C	iClikier	1	1	1,400	0
115A	C	Server	1	0	5,435	5,435
115A	C	Server rack & Equipment	1	0	6,894	6,894
<b>Capital Items</b>						<b>\$ 21,729</b>
100	Con	Misc supplies	1	0	400	400
101	Con	Room name plate	1	0	22	22
102	Con	Room name plate	1	0	22	22
103	Con	Room name plate	1	0	22	22
104	Con	Room name plate	1	0	22	22
104	Con	Misc supplies	1	0	400	400
104	Con	MSDS station	1	0	78	78
105	Con	Room name plate	1	0	22	22
106	Con	Room name plate	1	0	22	22
107	Con	Room name plate	1	0	22	22
107	Con	Misc lab supplies	1	0	9,053	9,053
108	Con	Room name plate	1	0	22	22
109	Con	Room name plate	1	0	22	22
109	Con	Misc supplies	1	0	400	400
110	Con	Room name plate	1	0	22	22
111	Con	Room name plate	1	0	22	22
112	Con	Room name plate	1	0	22	22
113	Con	Room name plate	1	0	22	22
114	Con	Room name plate	1	0	22	22
115	Con	Room name plate	1	0	22	22
115	Con	Misc supplies	1	0	450	450
115A	Con	Room name plate	1	0	22	22
115A	Con	Picture - Decorative type	1	0	500	500
116	Con	Room name plate	1	0	22	22
117	Con	Room name plate	1	0	22	22
<b>Consumable Items</b>						<b>\$ 11,677</b>
100	NC	Monitor 17"	4	0	104	416
100	NC	Bracket, TV - Hanging Type	1	0	119	119
100	NC	Chair, - Guest cushion	4	0	129	516
100	NC	Printer, thermal	1	0	149	149
100	NC	Table-end	1	0	170	170
100	NC	Printer - Color	1	0	189	189
100	NC	Phone	1	0	228	228
100	NC	Head set	2	0	272	544
100	NC	SJVC 48" Round Seal	1	1	378	0
100	NC	Computer	2	0	459	918
100	NC	TV F/S 55"	1	0	550	550
100	NC	Scanner - Fujitsu 6113	1	0	599	599
101	NC	Chair, - Fabric, w/wheels, No Arms	2	2	110	0
101	NC	Computer	2	0	459	918
101	NC	Monitor 17"	2	0	104	208
101	NC	Table, 24 x 72	1	1	378	0
104	NC	Chair, - Plastic stack	8	0	69	552
104	NC	Microwave	2	0	78	156
104	NC	Monitor 17"	4	0	104	416
104	NC	Chair, - Fabric, w/wheels, No Arms	4	0	110	440
104	NC	Bulletin board large 5'	1	1	189	0
104	NC	Copier Sam sung	1	0	199	199
104	NC	Table, round 36"	2	0	249	498
104	NC	Table, 24 x 72	2	2	378	0
104	NC	First Aid kit	1	1	378	0

San Joaquin Valley College  
San Luis Obispo  
Capital / Non-Capital / Consumables

Room	Class	Description	Req'd Qty	Inventory Qty	Unit Cost	Ext Cost
104	NC	Computer	4	0	459	1,836
104	NC	Coffee maker	1	0	565	565
104	NC	Refrigerator - Large	1	0	800	800
105	NC	Picture - Decorative type	1	0	79	79
105	NC	Monitor 17"	2	0	104	208
105	NC	File cabinet 2-D (Vertical)	1	1	122	0
105	NC	Chair, - Fabric, w/wheels & arms	1	1	125	0
105	NC	Chair, - Guest, Fabric w/arms	2	0	149	298
105	NC	Book case 5' or 6' tall	1	0	178	178
105	NC	Printer - Color	1	0	219	219
105	NC	Phone	1	0	228	228
105	NC	Computer	1	0	459	459
105	NC	Scanner - Fujitsu 6113	1	0	599	599
105	NC	Desk, 30 x 60 RH Return	1	1	651	0
106	NC	USB cables 10'	1	0	25	25
106	NC	TV Mounting Bracket	1	0	48	48
106	NC	Monitor 17"	10	0	104	1,040
106	NC	Chair, - Fabric, w/wheels, No Arms	10	10	110	0
106	NC	Whiteboard 4' x 8'	2	2	295	0
106	NC	Locking cabinet - Short	1	1	295	0
106	NC	Table, 24 x 72	5	5	378	0
106	NC	Computer	10	0	459	4,590
106	NC	TV F/S 55"	1	0	550	550
106	NC	Laptop	1	0	900	900
107	NC	Exam table	2	2	850	0
107	NC	TV Mounting Bracket	1	0	48	48
107	NC	Chair, - Plastic/stack	24	24	69	0
107	NC	CMA Skeleton full size	2	2	290	0
107	NC	Whiteboard 4' x 8'	2	2	295	0
107	NC	Table, 24 x 72	12	12	378	0
107	NC	CMA EKG stand	2	0	395	790
107	NC	CMA Hearing Test unit	4	4	532	0
107	NC	TV F/S 55"	1	0	550	550
107	NC	CMA Practice IV arm	4	0	610	2,440
107	NC	CMA Nursing Training Baby Male/Female	6	0	704	4,224
107	NC	CMA Hemocue	2	2	720	0
107	NC	CMA urinalysis	4	2	800	1,600
107	NC	CMA centrifuge	2	2	899	0
107	NC	Laptop	1	0	900	900
108	NC	Monitor 17"	10	0	104	1,040
108	NC	Monitor 17"	1	0	104	104
108	NC	Chair, - Fabric, w/wheels, No Arms	1	1	110	0
108	NC	Chair, - Fabric, w/wheels, No Arms	10	0	110	1,100
108	NC	File cabinet 2-D (Vertical)	1	1	122	0
108	NC	Book case, 5'	5	0	178	890
108	NC	Copier Sam sung	2	0	199	398
108	NC	Chair, - Study, Fabric w/arms	8	0	243	1,944
108	NC	Magazine rack	1	0	360	360
108	NC	Table, 24 x 72	5	5	378	0
108	NC	Computer	1	0	459	459
108	NC	Computer	10	0	459	4,590
108	NC	Desk, 30 x 60 DP No Return	1	1	651	0
108	NC	Table, round 42" - study	2	2	679	0
109	NC	TV Mounting Bracket	1	0	119	119
109	NC	Chair, - Plastic stack	48	48	122	0
109	NC	Bulletin board large 5'	1	1	189	0
109	NC	First Aid kit	1	1	378	0
109	NC	TV F/S 55"	1	1	550	0
109	NC	Table, round 48"	5	5	679	0
109	NC	Refrigerator - Large	1	0	800	800
110	NC	USB cables 10'	1	0	25	25
110	NC	TV Mounting Bracket	1	0	48	48
110	NC	Monitor 17"	10	0	104	1,040
110	NC	Chair, - Fabric, w/wheels, No Arms	10	0	110	1,100
110	NC	Whiteboard 4' x 8'	2	2	295	0
110	NC	Locking cabinet - Short	1	1	295	0
110	NC	Table, 24 x 72	5	5	378	0
110	NC	Computer	10	0	459	4,590

San Joaquin Valley College  
San Luis Obispo  
Capital / Non-Capital / Consumables

Room	Class	Description	Req'd Qty	Inventory Qty	Unit Cost	Ext Cost
110	NC	TV F/S 55"	1	0	550	550
110	NC	Laptop	1	0	900	900
111	NC	Picture - Decorative type	1	0	79	79
111	NC	Monitor 17"	2	0	104	208
111	NC	File cabinet 2-D (Vertical)	1	1	122	0
111	NC	Chair, - Fabric, w/wheels & arms	1	1	125	0
111	NC	Chair, - Guest, Fabric w/arms	2	0	149	298
111	NC	Book case 5' or 6' tall	1	0	178	178
111	NC	Printer - Color	1	0	219	219
111	NC	Phone	1	0	228	228
111	NC	Computer	1	0	459	459
111	NC	Scanner - Fujitsu 6113	1	0	599	599
111	NC	Desk, 30 x 60 LH Return	1	1	651	0
112	NC	Picture - Decorative type	1	0	79	79
112	NC	Monitor 17"	2	0	104	208
112	NC	File cabinet 2-D (Vertical)	1	1	122	0
112	NC	Chair, - Fabric, w/wheels & arms	1	1	125	0
112	NC	Chair, - Guest, Fabric w/arms	2	0	149	298
112	NC	Book case 5' or 6' tall	1	0	178	178
112	NC	Printer - Color	1	0	219	219
112	NC	Phone	1	0	228	228
112	NC	Computer	1	0	459	459
112	NC	Scanner - Fujitsu 6113	1	0	599	599
112	NC	Desk, 30 x 60 LH Return	1	1	651	0
113	NC	Picture - Decorative type	1	0	79	79
113	NC	Monitor 17"	2	0	104	208
113	NC	File cabinet 2-D (Vertical)	1	1	122	0
113	NC	Chair, - Fabric, w/wheels & arms	1	1	125	0
113	NC	Chair, - Guest, Fabric w/arms	2	0	149	298
113	NC	Book case 5' or 6' tall	1	0	178	178
113	NC	Phone	1	0	228	228
113	NC	Computer	1	0	459	459
113	NC	Scanner - Fujitsu 6113	1	0	599	599
113	NC	Desk, 30 x 60 RH Return	1	1	651	0
114	NC	Picture - Decorative type	1	0	79	79
114	NC	Monitor 17"	2	0	104	208
114	NC	File cabinet 2-D (Vertical)	1	1	122	0
114	NC	Chair, - Fabric, w/wheels & arms	1	1	125	0
114	NC	Chair, - Guest, Fabric w/arms	2	0	149	298
114	NC	Book case 5' or 6' tall	1	0	178	178
114	NC	Phone	1	0	228	228
114	NC	Computer	1	0	459	459
114	NC	Scanner - Fujitsu 6113	1	0	599	599
114	NC	Desk, 30 x 60 RH Return	1	1	651	0
115	NC	Storage rack 6'	3	3	165	0
115	NC	Rack - Storage 3' x 5'	1	1	189	0
115	NC	Cabinet, 2-door vertical	1	1	378	0
115A	NC	Monitor 22"	1	0	122	122
115A	NC	Switch	1	0	572	572
115A	NC	UPS	1	0	495	495
116	NC	Picture - Decorative type	1	0	79	79
116	NC	Monitor 17"	2	0	104	208
116	NC	File cabinet 2-D (Vertical)	1	1	122	0
116	NC	Chair, - Fabric, w/wheels & arms	1	1	125	0
116	NC	Chair, - Guest, Fabric w/arms	4	0	149	596
116	NC	Book case 5' or 6' tall	1	0	178	178
116	NC	Phone	1	0	228	228
116	NC	Computer	1	0	459	459
116	NC	Scanner - Fujitsu 6113	1	0	599	599
116	NC	Desk, 30 x 60 RH Return	1	1	651	0
117	NC	Picture - Decorative type	1	0	79	79
117	NC	Monitor 17"	1	0	104	104
117	NC	File cabinet 2-D (Vertical)	1	1	122	0
117	NC	Chair, - Fabric, w/wheels & arms	1	1	125	0
117	NC	Chair, - Guest, Fabric w/arms	2	0	149	298
117	NC	Book case 5' or 6' tall	1	0	178	178
117	NC	Phone	1	0	228	228
117	NC	Computer	1	0	459	459

San Joaquin Valley College  
 San Luis Obispo  
 Capital / Non-Capital / Consumables

Room	Class	Description	Req'd Qty	Inventory Qty	Unit Cost	Ext Cost
117	NC	Scanner - Fujitsu 6113	1	0	599	599
117	NC	Desk, 30 x 60 RH Return	1	1	651	0
999	NC	TV Mounting Bracket	1	0	119	119
999	NC	TV F/S 40"	1	1	320	0
999	NC	Bulletin board large 5'	3	0	65	195
999	NC	Display case wall mount 5'	3	0	454	1,362
999	NC	Picture - program type	10	0	150	1,500
<b>Non-Capital Items</b>						<b>\$ 68,308</b>

San Joaquin Valley College  
San Luis Obispo  
Consolidated Income Statement

	Start Up 1	Start Up 2	Start Up 3	Start Up Total
<b>CENSUS</b>				
Beginning Census				
Starts				
Drops				
Graduates				
<b>Ending Census</b>				
<b>Revenue</b>				
Net revenue/student/dy				
Days earned per month				
Revenue per month				
Text & Supplies / Start				
<b>Net revenue</b>				
<b>Direct Expenses:</b>				
Salaries	-	-	8,777	\$ 8,777
Payroll Taxes	-	-	790	\$ 790
Text & Supplies	-	-	-	\$ -
Lab Supplies	-	-	11,677	\$ 11,677
Class Set	-	-	-	\$ -
Physicals	-	-	-	\$ -
Other	-	-	-	\$ -
<b>Total direct expenses</b>	-	-	<b>21,244</b>	<b>\$ 21,244</b>
Gross profit per month				
<b>Gross profit %</b>				
<b>Expenses:</b>				
Advertisement	30,000	30,000	25,000	\$ 85,000
Bad Debts	-	-	-	\$ -
Depreciation - Capital	3,695	3,695	3,695	\$ 11,086
Insurance Health	2,000	2,000	3,000	\$ 7,000
Non Capital	40,985	17,077	10,246	\$ 68,308
Payroll taxes	1,188	1,188	1,188	\$ 3,564
Rent	16,000	16,000	16,000	\$ 48,000
Salaries	13,205	13,205	13,205	\$ 39,615
Auto	100	100	100	\$ 300
Business meals	50	50	50	\$ 150
Dues & Subscriptions	100	100	100	\$ 300
Employee relations	100	100	100	\$ 300
Student Relations	100	100	100	\$ 300
Employee Recruit	200	-	-	\$ 200
Faculty Recruitment	200	-	-	\$ 200
Janitorial service	1,000	1,000	1,000	\$ 3,000
Janitorial supplies	100	100	100	\$ 300
Library	100	100	100	\$ 300
Repairs & Maint. - Supplies	100	100	100	\$ 300
Repairs & Maint. - Services	100	100	100	\$ 300
Office Supplies	100	100	100	\$ 300
Postage Supplies	50	50	50	\$ 150
Taxes (non payroll)	100	-	-	\$ 100
Telephone	2,000	2,000	2,000	\$ 6,000
Telephone-Cell	100	100	100	\$ 300
Data Communications	3,000	3,000	3,000	\$ 9,000
Travel & Entertainment	100	100	100	\$ 300
Utilities - Electricity	1,000	1,000	1,000	\$ 3,000
Utilities - Gas	50	50	50	\$ 150
Utilities - Water, Garbage	200	200	200	\$ 600
Waste Pickup	50	50	50	\$ 150
<b>Total Expenses</b>	<b>116,073</b>	<b>91,665</b>	<b>80,835</b>	<b>288,573</b>
<b>Net Income</b>	<b>(116,073)</b>	<b>(91,665)</b>	<b>(102,079)</b>	<b>(309,818)</b>
Accumulative Net Income				
<b>Net Income %</b>				

San Joaquin Valley College  
San Luis Obispo  
Consolidated Income Statement

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Y1 Total
<b>CENSUS</b>													
Beginning Census	-	17	32	37	43	53	59	48	48	36	41	44	
Starts	22	18	7	7	14	7	8	-	5	13	10	7	118
Drops	5	3	2	1	4	1	2	-	2	3	1	1	25
Graduates	-	-	-	-	-	-	17	-	15	5	6	10	53
<b>Ending Census</b>	<b>17</b>	<b>32</b>	<b>37</b>	<b>43</b>	<b>53</b>	<b>59</b>	<b>48</b>	<b>48</b>	<b>36</b>	<b>41</b>	<b>44</b>	<b>40</b>	
<b>Revenue</b>													
Net revenue/student/dy													
Days earned per month	31	28	31	30	31	30	31	31	30	31	30	31	
Revenue per month	\$ 39,476	\$ 67,072	\$ 85,994	\$ 96,643	\$ 123,123	\$ 132,574	\$ 111,387	\$ 111,387	\$ 80,949	\$ 94,957	\$ 98,709	\$ 92,610	\$ 1,134,882
Text & Supplies / Start	\$ 472	\$ 807	\$ 1,011	\$ 1,154	\$ 1,461	\$ 1,582	\$ 1,329	\$ 1,329	\$ 950	\$ 1,166	\$ 1,193	\$ 1,137	\$ 13,590
<b>Net revenue</b>	<b>39,949</b>	<b>67,879</b>	<b>87,005</b>	<b>97,796</b>	<b>124,585</b>	<b>134,156</b>	<b>112,716</b>	<b>112,716</b>	<b>81,899</b>	<b>96,124</b>	<b>99,901</b>	<b>93,747</b>	<b>\$ 1,148,473</b>
<b>Direct Expenses:</b>													
Salaries	8,777	8,777	8,777	8,777	8,777	8,777	8,777	8,777	8,777	8,777	8,777	8,777	\$ 105,329
Payroll Taxes	790	790	790	790	790	790	790	790	790	790	790	790	\$ 9,480
Text & Supplies	2,253	4,244	4,778	5,677	6,940	7,759	6,246	6,246	4,607	5,531	5,804	5,361	\$ 65,446
Lab Supplies	8,080	648	765	877	1,087	1,203	978	978	745	813	886	793	\$ 17,852
Class Set	2,400	2,400	2,400	-	-	-	-	-	-	-	-	-	\$ 7,200
Physicals	-	-	-	-	-	-	280	-	237	89	102	163	\$ 871
Other	3,462	3,462	3,462	3,462	3,462	3,462	3,462	3,462	3,462	3,462	3,462	3,462	\$ 41,538
<b>Total direct expenses</b>	<b>25,762</b>	<b>20,321</b>	<b>20,971</b>	<b>19,583</b>	<b>21,055</b>	<b>21,991</b>	<b>20,534</b>	<b>20,253</b>	<b>18,617</b>	<b>19,462</b>	<b>19,821</b>	<b>19,345</b>	<b>\$ 247,716</b>
Gross profit per month	14,187	47,558	66,034	78,213	103,530	112,165	92,182	92,463	63,281	76,661	80,081	74,402	\$ 900,756
<b>Gross profit %</b>	<b>35.5%</b>	<b>70.1%</b>	<b>75.9%</b>	<b>80.0%</b>	<b>83.1%</b>	<b>83.6%</b>	<b>81.8%</b>	<b>82.0%</b>	<b>77.3%</b>	<b>79.8%</b>	<b>80.2%</b>	<b>79.4%</b>	<b>78.4%</b>
<b>Expenses:</b>													
Advertisement	20,000	20,000	20,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	\$ 105,000
Bad Debts	781	1,327	1,701	1,912	2,436	2,623	2,204	2,204	1,601	1,879	1,953	1,833	\$ 22,453
Depreciation - Capital	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	\$ 44,346
Insurance Health	3,000	3,000	3,000	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	\$ 40,500
Non Capital	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
Payroll taxes	1,188	1,188	1,188	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	\$ 17,064
Rent	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,240	16,240	16,160	\$ 192,640
Salaries	13,205	13,205	13,205	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	\$ 189,661
Auto	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Business meals	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Dues & Subscriptions	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Employee relations	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Student Relations	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Employee Recruit	200	-	-	200	-	-	200	-	-	200	-	-	\$ 800
Faculty Recruitment	200	-	-	200	-	-	200	-	-	200	-	-	\$ 800
Janitorial service	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	\$ 12,000
Janitorial supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Library	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Repairs & Maint. - Supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Repairs & Maint. - Services	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Office Supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Postage Supplies	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Taxes (non payroll)	100	-	-	100	-	-	100	-	-	100	-	-	\$ 400
Telephone	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	\$ 24,000
Telephone-Cell	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Data Communications	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	\$ 36,000
Travel & Entertainment	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Utilities - Electricity	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	\$ 12,000
Utilities - Gas	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Utilities - Water, Garbage	200	200	200	200	200	200	200	200	200	200	200	200	\$ 2,400
Waste Pickup	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
<b>Total Expenses</b>	<b>66,870</b>	<b>66,916</b>	<b>67,289</b>	<b>57,279</b>	<b>57,303</b>	<b>57,490</b>	<b>57,571</b>	<b>57,071</b>	<b>56,468</b>	<b>57,486</b>	<b>57,060</b>	<b>56,860</b>	<b>715,663</b>
<b>Net Income</b>	<b>(52,683)</b>	<b>(19,358)</b>	<b>(1,256)</b>	<b>20,934</b>	<b>46,227</b>	<b>54,675</b>	<b>34,612</b>	<b>35,392</b>	<b>6,813</b>	<b>19,175</b>	<b>23,021</b>	<b>17,542</b>	<b>185,093</b>
Accumulative Net Income	(362,500)	(381,858)	(383,114)	(362,180)	(315,953)	(261,278)	(226,667)	(191,275)	(184,462)	(165,287)	(142,266)	(124,724)	
<b>Net Income %</b>	<b>-131.9%</b>	<b>-28.5%</b>	<b>-1.4%</b>	<b>21.4%</b>	<b>37.1%</b>	<b>40.8%</b>	<b>30.7%</b>	<b>31.4%</b>	<b>8.3%</b>	<b>19.9%</b>	<b>23.0%</b>	<b>18.7%</b>	<b>16.1%</b>

San Joaquin Valley College  
San Luis Obispo  
Consolidated Income Statement

	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24	Y2 Total
<b>CENSUS</b>													
Beginning Census	40	37	37	35	38	38	37	38	39	39	43	46	
Starts	5	-	5	7	14	10	8	6	-	10	13	11	89
Drops	2	-	1	1	4	2	1	2	-	2	4	1	20
Graduates	6	-	7	4	10	8	5	3	1	5	6	8	63
<b>Ending Census</b>	<b>37</b>	<b>37</b>	<b>35</b>	<b>38</b>	<b>38</b>	<b>37</b>	<b>38</b>	<b>39</b>	<b>39</b>	<b>43</b>	<b>46</b>	<b>46</b>	
<b>Revenue</b>													
Net revenue/student/dy													
Days earned per month	31	28	31	30	31	30	31	31	30	31	30	31	
Revenue per month	\$ 85,569	\$ 77,288	\$ 81,087	\$ 85,080	\$ 88,129	\$ 83,014	\$ 88,129	\$ 90,688	\$ 87,763	\$ 99,864	\$ 103,457	\$ 106,906	\$ 1,076,974
Text & Supplies / Start	\$ 1,063	\$ 960	\$ 993	\$ 1,064	\$ 1,067	\$ 1,004	\$ 1,059	\$ 1,055	\$ 1,021	\$ 1,177	\$ 1,204	\$ 1,244	\$ 12,911
<b>Net revenue</b>	<b>86,632</b>	<b>78,248</b>	<b>82,080</b>	<b>86,144</b>	<b>89,195</b>	<b>84,018</b>	<b>89,188</b>	<b>91,744</b>	<b>88,784</b>	<b>101,042</b>	<b>104,661</b>	<b>108,149</b>	<b>\$ 1,089,884</b>
<b>Direct Expenses:</b>													
Salaries	8,777	8,777	8,777	8,777	8,777	8,777	8,777	8,777	8,777	8,777	8,777	8,777	\$ 105,329
Payroll Taxes	790	790	790	790	790	790	790	790	790	790	790	790	\$ 9,480
Text & Supplies	5,009	5,009	4,712	5,259	5,064	4,893	4,984	4,959	4,959	5,517	5,790	5,790	\$ 61,944
Lab Supplies	725	725	696	740	765	745	769	813	813	886	958	958	\$ 9,591
Class Set	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
Physicals	89	-	104	87	148	119	60	30	29	102	102	105	\$ 976
Other	3,462	3,462	3,462	3,462	3,462	3,462	3,462	3,462	3,462	3,462	3,462	3,462	\$ 41,538
<b>Total direct expenses</b>	<b>18,851</b>	<b>18,762</b>	<b>18,541</b>	<b>19,116</b>	<b>19,005</b>	<b>18,786</b>	<b>18,842</b>	<b>18,831</b>	<b>18,830</b>	<b>19,534</b>	<b>19,879</b>	<b>19,882</b>	<b>\$ 228,859</b>
Gross profit per month	67,781	59,486	63,539	67,028	70,190	65,232	70,346	72,913	69,955	81,507	84,782	88,267	\$ 861,025
<b>Gross profit %</b>	<b>78.2%</b>	<b>76.0%</b>	<b>77.4%</b>	<b>77.8%</b>	<b>78.7%</b>	<b>77.6%</b>	<b>78.9%</b>	<b>79.5%</b>	<b>78.8%</b>	<b>80.7%</b>	<b>81.0%</b>	<b>81.6%</b>	<b>79.0%</b>
<b>Expenses:</b>													
Advertisement	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	\$ 60,000
Bad Debts	3,387	3,059	3,209	3,368	3,488	3,285	3,487	3,587	3,471	3,951	4,092	4,229	\$ 42,614
Depreciation - Capital	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	\$ 44,346
Insurance Health	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	\$ 42,000
Non Capital	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
Payroll taxes	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	\$ 18,000
Rent	16,240	16,240	16,240	16,240	16,240	16,240	16,240	16,240	16,240	16,484	16,484	16,484	\$ 195,611
Salaries	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	\$ 200,061
Auto	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Business meals	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Dues & Subscriptions	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Employee relations	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Student Relations	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Employee Recruit	200	-	-	200	-	-	200	-	-	200	-	-	\$ 800
Faculty Recruitment	200	-	-	200	-	-	200	-	-	200	-	-	\$ 800
Janitorial service	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	\$ 12,000
Janitorial supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Library	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Repairs & Maint. - Supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Repairs & Maint. - Services	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Office Supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Postage Supplies	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Taxes (non payroll)	100	-	-	100	-	-	100	-	-	100	-	-	\$ 400
Telephone	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	\$ 24,000
Telephone-Cell	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Data Communications	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	\$ 36,000
Travel & Entertainment	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Utilities - Electricity	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	\$ 12,000
Utilities - Gas	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Utilities - Water, Garbage	200	200	200	200	200	200	200	200	200	200	200	200	\$ 2,400
Waste Pickup	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
<b>Total Expenses</b>	<b>58,995</b>	<b>58,167</b>	<b>58,317</b>	<b>58,975</b>	<b>58,595</b>	<b>58,392</b>	<b>59,094</b>	<b>58,694</b>	<b>58,579</b>	<b>59,802</b>	<b>59,443</b>	<b>59,579</b>	<b>706,632</b>
<b>Net Income</b>	<b>8,786</b>	<b>1,319</b>	<b>5,223</b>	<b>8,053</b>	<b>11,595</b>	<b>6,840</b>	<b>11,251</b>	<b>14,218</b>	<b>11,376</b>	<b>21,706</b>	<b>25,338</b>	<b>28,688</b>	<b>154,393</b>
Accumulative Net Income	(115,938)	(114,619)	(109,397)	(101,344)	(89,748)	(82,908)	(71,657)	(57,439)	(46,063)	(24,357)	981	29,669	
<b>Net Income %</b>	<b>10.1%</b>	<b>1.7%</b>	<b>6.4%</b>	<b>9.3%</b>	<b>13.0%</b>	<b>8.1%</b>	<b>12.6%</b>	<b>15.5%</b>	<b>12.8%</b>	<b>21.5%</b>	<b>24.2%</b>	<b>26.5%</b>	<b>14.2%</b>



San Joaquin Valley College  
 San Luis Obispo  
 MOA Program

	Start Up 1	Start Up 2	Start Up 3	Start Up Total
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**CENSUS**

Beginning Census  
 Starts  
 Drops  
 Graduates

**Ending Census**

**Revenue**

Net revenue/student/dy  
 Days earned per month  
 Revenue per month  
 Text & Supplies / Start

**Net revenue**

**Direct Expenses:**

Salaries	2,115	\$	<b>2,115</b>
Payroll Taxes	190	\$	<b>190</b>
Text & Supplies		\$	-
Lab Supplies		\$	-
Class Set		\$	-
Physicals		\$	-
Other		\$	-

**Total direct expenses**      **2,305** \$      **2,305**

Gross profit per month

**Gross profit %**

Salaries + Benefits				
MOA Instructor	-	-	2,115	\$ 2,115
<b>Total Direct Salaries</b>	-	-	<b>2,115</b>	<b>\$ 2,115</b>





San Joaquin Valley College  
 San Luis Obispo  
 BA Program

	Start Up 1	Start Up 2	Start Up 3	Start Up Total
<b>CENSUS</b>				
Beginning Census				
Starts				
Drops				
Graduates				
<b>Ending Census</b>				
<b>Revenue</b>				
Net revenue/student/dy				
Days earned per month				
Revenue per month				
Text & Supplies / Start				
<b>Net revenue</b>				
<b>Direct Expenses:</b>				
Salaries			2,083	\$ 2,083
Payroll Taxes			188	\$ 188
Text & Supplies				\$ -
Lab Supplies				\$ -
Class Set				\$ -
Physicals				\$ -
Other				\$ -
<b>Total direct expenses</b>			<b>2,271</b>	<b>\$ 2,271</b>
Gross profit per month				
<b>Gross profit %</b>				
Salaries + Benefits				
BA Instructor	-	-	2,083	\$ 2,083
<b>Total Direct Salaries</b>	<b>-</b>	<b>-</b>	<b>2,083</b>	<b>\$ 2,083</b>





San Joaquin Valley College  
 San Luis Obispo  
 MA Program

	Start Up 1	Start Up 2	Start Up 3	Start Up Total
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**CENSUS**

Beginning Census  
 Starts  
 Drops  
 Graduates

**Ending Census**

**Revenue**

Net revenue/student/dy  
 Days earned per month  
 Revenue per month  
 Text & Supplies

**Net revenue**

**Direct Expenses:**

Salaries	4,579	\$	<b>4,579</b>
Payroll Taxes	412	\$	<b>412</b>
Text & Supplies		\$	-
Lab Supplies	11,677	\$	<b>11,677</b>
Class Set		\$	-
Physicals		\$	-
Other		\$	-

**Total direct expenses**      **16,668**      \$      **16,668**

Gross profit per month

**Gross profit %**

Salaries + Benefits				
MA Instructor	-	-	4,579	\$ <b>4,579</b>
<b>Total Direct Salaries</b>	-	-	<b>4,579</b>	<b>4,579</b>







San Joaquin Valley College  
 San Luis Obispo  
 Administration Expense

	Start Up 1	Start Up 2	Start Up 3	Start Up Total
<b>CENSUS</b>				
Beginning Census				
Starts				
Drops				
Graduates				
Ending Census				
<b>Net revenue</b>				
<b>Expenses:</b>				
<b>Advertisement</b>	30,000	30,000	25,000	\$ <b>85,000</b>
<b>Bad Debts</b>				\$ -
<b>Depreciation - Capital</b>	3,695	3,695	3,695	\$ <b>11,086</b>
<b>Insurance Health</b>	2,000	2,000	3,000	\$ <b>7,000</b>
<b>Non Capital</b>	40,985	17,077	10,246	\$ <b>68,308</b>
<b>Payroll taxes</b>	1,188	1,188	1,188	\$ <b>3,564</b>
<b>Rent</b>	16,000	16,000	16,000	\$ <b>48,000</b>
<b>Salaries</b>	13,205	13,205	13,205	\$ <b>39,615</b>
Auto	100	100	100	\$ <b>300</b>
Business meals	50	50	50	\$ <b>150</b>
Dues & Subscriptions	100	100	100	\$ <b>300</b>
Employee relations	100	100	100	\$ <b>300</b>
Student Relations	100	100	100	\$ <b>300</b>
Employee Recruit	200			\$ <b>200</b>
Faculty Recruitment	200			\$ <b>200</b>
Janitorial service	1,000	1,000	1,000	\$ <b>3,000</b>
Janitorial supplies	100	100	100	\$ <b>300</b>
Library	100	100	100	\$ <b>300</b>
Repairs & Maint. - Supplies	100	100	100	\$ <b>300</b>
Repairs & Maint. - Services	100	100	100	\$ <b>300</b>
Office Supplies	100	100	100	\$ <b>300</b>
Postage Supplies	50	50	50	\$ <b>150</b>
Taxes (non payroll)	100			\$ <b>100</b>
Telephone	2,000	2,000	2,000	\$ <b>6,000</b>
Telephone-Cell	100	100	100	\$ <b>300</b>
Data Communications	3,000	3,000	3,000	\$ <b>9,000</b>
Travel & Entertainment	100	100	100	\$ <b>300</b>
Utilities - Electricity	1,000	1,000	1,000	\$ <b>3,000</b>
Utilities - Gas	50	50	50	\$ <b>150</b>
Utilities - Water, Garbage	200	200	200	\$ <b>600</b>
Waste Pickup	50	50	50	\$ <b>150</b>
<b>Total Expenses</b>	<b>116,073</b>	<b>91,665</b>	<b>80,835</b>	<b>288,573</b>

San Joaquin Valley College  
San Luis Obispo  
Administration Expense

	Month 1	Month 2	Month 3	Month 4	Month 5	Month 6	Month 7	Month 8	Month 9	Month 10	Month 11	Month 12	Y1 Total
<b>CENSUS</b>													
Beginning Census	-	17	32	37	43	53	59	48	48	36	41	44	
Starts	22	18	7	7	14	7	8	-	5	13	10	7	118
Drops	5	3	2	1	4	1	2	-	2	3	1	1	25
Graduates	-	-	-	-	-	-	17	-	15	5	6	10	53
<b>Ending Census</b>	<b>17</b>	<b>32</b>	<b>37</b>	<b>43</b>	<b>53</b>	<b>59</b>	<b>48</b>	<b>48</b>	<b>36</b>	<b>41</b>	<b>44</b>	<b>40</b>	
<b>Net revenue</b>	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
<b>Expenses:</b>													
<b>Advertisement</b>	20,000	20,000	20,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	\$ 105,000
<b>Bad Debts</b>	781	1,327	1,701	1,912	2,436	2,623	2,204	2,204	1,601	1,879	1,953	1,833	\$ 22,453
<b>Depreciation - Capital</b>	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	\$ 44,346
<b>Insurance Health</b>	3,000	3,000	3,000	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	\$ 40,500
<b>Non Capital</b>													\$ -
<b>Payroll taxes</b>	1,188	1,188	1,188	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	\$ 17,064
<b>Rent</b>	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,240	16,240	16,160	\$ 192,640
<b>Salaries</b>	13,205	13,205	13,205	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	\$ 189,661
Auto	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Business meals	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Dues & Subscriptions	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Employee relations	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Student Relations	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Employee Recruit	200			200			200			200			\$ 800
Faculty Recruitment	200			200			200			200			\$ 800
Janitorial service	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	\$ 12,000
Janitorial supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Library	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Repairs & Maint. - Supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Repairs & Maint. - Services	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Office Supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Postage Supplies	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Taxes (non payroll)	100			100			100			100			\$ 400
Telephone	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	\$ 24,000
Telephone-Cell	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Data Communications	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	\$ 36,000
Travel & Entertainment	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Utilities - Electricity	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	\$ 12,000
Utilities - Gas	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Utilities - Water, Garbage	200	200	200	200	200	200	200	200	200	200	200	200	\$ 2,400
Waste Pickup	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
<b>Total Expenses</b>	<b>66,870</b>	<b>66,916</b>	<b>67,289</b>	<b>57,279</b>	<b>57,303</b>	<b>57,490</b>	<b>57,571</b>	<b>57,071</b>	<b>56,468</b>	<b>57,486</b>	<b>57,060</b>	<b>56,860</b>	<b>715,663</b>

San Joaquin Valley College  
San Luis Obispo  
Administration Expense

	Month 13	Month 14	Month 15	Month 16	Month 17	Month 18	Month 19	Month 20	Month 21	Month 22	Month 23	Month 24	Y2 Total
<b>CENSUS</b>													
Beginning Census	40	37	37	35	38	38	37	38	39	39	43	46	
Starts	5	-	5	7	14	10	8	6	-	10	13	11	89
Drops	2	-	1	1	4	2	1	2	-	2	4	1	20
Graduates	6	-	7	4	10	8	5	3	1	5	6	8	63
<b>Ending Census</b>	<b>37</b>	<b>37</b>	<b>35</b>	<b>38</b>	<b>38</b>	<b>37</b>	<b>38</b>	<b>39</b>	<b>39</b>	<b>43</b>	<b>46</b>	<b>46</b>	
<b>Net revenue</b>	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
<b>Expenses:</b>													
<b>Advertisement</b>	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	\$ 60,000
<b>Bad Debts</b>	3,387	3,059	3,209	3,368	3,488	3,285	3,487	3,587	3,471	3,951	4,092	4,229	\$ 42,614
<b>Depreciation - Capital</b>	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	3,695	\$ 44,346
<b>Insurance Health</b>	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	\$ 42,000
<b>Non Capital</b>													\$ -
<b>Payroll taxes</b>	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	1,500	\$ 18,000
<b>Rent</b>	16,240	16,240	16,240	16,240	16,240	16,240	16,240	16,240	16,240	16,484	16,484	16,484	\$ 195,611
<b>Salaries</b>	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	16,672	\$ 200,061
Auto	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Business meals	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Dues & Subscriptions	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Employee relations	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Student Relations	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Employee Recruit	200			200			200			200			\$ 800
Faculty Recruitment	200			200			200			200			\$ 800
Janitorial service	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	\$ 12,000
Janitorial supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Library	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Repairs & Maint. - Supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Repairs & Maint. - Services	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Office Supplies	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Postage Supplies	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Taxes (non payroll)	100			100			100			100			\$ 400
Telephone	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	\$ 24,000
Telephone-Cell	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Data Communications	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	3,000	\$ 36,000
Travel & Entertainment	100	100	100	100	100	100	100	100	100	100	100	100	\$ 1,200
Utilities - Electricity	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	\$ 12,000
Utilities - Gas	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
Utilities - Water, Garbage	200	200	200	200	200	200	200	200	200	200	200	200	\$ 2,400
Waste Pickup	50	50	50	50	50	50	50	50	50	50	50	50	\$ 600
<b>Total Expenses</b>	<b>58,995</b>	<b>58,167</b>	<b>58,317</b>	<b>58,975</b>	<b>58,595</b>	<b>58,392</b>	<b>59,094</b>	<b>58,694</b>	<b>58,579</b>	<b>59,802</b>	<b>59,443</b>	<b>59,579</b>	<b>706,632</b>